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# Fiat Chrysler Automobiles



FIAT CHRYSLER AUTOMOBILES

(29.18% stake, 42.34% of voting rights on issued capital)

The key consolidated data of FCA for 2017 are presented below.

Year change  
 Net revenues (1)  
 (1) Adjusted EBIT is a non-GAAP financial measure used to measure performance. Adjusted EBIT excludes ce  
 Net revenues

Year change  
 Adjusted EBIT  
 Components (Magneti Marelli, Teksid, Comau)  
 (1) Activities, unallocated items and adjustments

Year change  
 Adjusted EBIT  
 Components (Magneti Marelli, Teksid, Comau)  
 (1) Constant exchange rates.  
 The decrease in NAFTA is mainly due to lower shipments and negative foreign exchange translation effect, par  
 The increase in LATAM is due to higher shipments, favorable vehicle mix, higher net pricing, as well as positive  
 The decrease in APAC is primarily due to lower consolidated shipments and negative foreign exchange effects  
 The increase in EMEA is mainly attributable to higher volumes and positive vehicle mix, partially offset by nega  
 The increase in Maserati is primarily due to higher volumes, partially offset by negative foreign exchange effect  
 The increase in Components primarily reflects higher volumes across all three businesses.

Adjusted EBIT  
 The analysis of Adjusted EBIT by segment is as follows:

Year change  
 Adjusted EBIT  
 Components (Magneti Marelli, Teksid, Comau)  
 Adjusted EBIT, unallocated items and adjustments

The increase in NAFTA is primarily due to favorable mix, purchasing efficiencies, lower warranty and advertising  
 The increase in LATAM is mainly a result of higher net revenues and lower Brazil indirect taxes, partially offset  
 The increase in APAC is primarily due to insurance recoveries related to the Tianjin (China) port explosions and  
 The increase in EMEA is primarily due to higher volumes, positive vehicle mix, manufacturing and purchasing e  
 The increase of Maserati Adjusted EBIT is primarily due to the higher volumes and industrial cost efficiencies, p  
 The increase in Components Adjusted EBIT is mainly due to higher volumes and industrial efficiencies resultin

Net profit (loss)  
 Net profit in 2017 is €3,510 million, up €1,696 million compared to 2016 (€1,814 million) mainly due to the impr  
 Net industrial debt  
 Net industrial debt decreased €2.2 billion from December 31, 2016 to €2.3 billion at December 31, 2017 primar

2017  
 Financial receivables from jointly-controlled financial services companies  
 (1) Financial receivables (equivalents), net  
 (1) Activities

Significant events in the second-half of 2017 and subsequent events  
 On October 28, 2017 the sale by intermediaries of ordinary shares in GEDI Gruppo Editoriale S.p.A. (?GEDI?)  
 FCA shareholders that were ineligible to receive GEDI ordinary shares to which they were otherwise entitled or  
 Following the completion of these sales, FCA anticipates that these shareholders will receive, in lieu of the distr  
 This payment, less any applicable withholding tax, is expected to be credited to the applicable DTC participant?  
 In January 2018, as a result of the distribution of the Company's entire interest in GEDI to holders of FCA comr  
 On January 11, 2018, a special bonus payment was announced of \$2,000 (approximately €1,670) to approxima  
 On February 5, 2018 S&P Global Ratings has raised its long term corporate credit rating on FCA N.V. from ?BE  
 The short-term credit rating is confirmed at ?B?  
 On February 28, 2018 FCA announced that the Company is continuing its review of the potential separation of  
 There is no assurance that the review of the potential separation of Magneti Marelli will result in a final determin  
 On March 6, 2018 Moody's Investors Service raised from ?Ba3? to ?Ba2? the Corporate Family Rating of FCA  
 Target 2017

Guidance for 2018, listed below, confirm the Business Plan key targets:  
 Net revenues ? €125 billion;

- Adjusted EBIT ? €8.7 billion;
- Adjusted net profit ? €5.0 billion;
- Net industrial cash ? €4.0 billion.

Periodi correlati:

[FY 2016](#)

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