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# Fiat Industrial



80.01% of share capital Fiat also holds 2.8% of share capital)

The main consolidated results of the Fiat Industrial Group for 2012 are as follows:

Year range  
Net revenues (loss)  
Trading profit (loss)  
Trading profit attributable to owners of the parent

At 31/12/2012  
Net debt/cash  
Equity attributable to owners of the parent

Net revenues  
The Fiat Industrial Group reported continued robust performance for the Agricultural Equipment business driving top

Year range  
Natural and Construction Equipment (CNH)  
Commercial Vehicles (Veeco)  
Trucks and other

Net revenues  
Natural and Construction Equipment (CNH) +5.5% over 2011 (+6.0% in US dollar terms), as solidly reported in Commercial Vehicles (-6.7%) decline over 2011 reflecting further deterioration in economic conditions over the year with Fiat Industrial €2.9 billion, representing an 8.9% decrease over 2011 that was attributable to

Trading profit (loss)  
Trading profit of €1,566 million for (+23.3%) over €1,154 million in 2011. Group trading margin was higher at 8.1% (6.7%)

Year range  
Natural and Construction Equipment (CNH)  
Commercial Vehicles (Veeco)  
Trucks and other

Trading margin (%)

Recorded a strong performance, with trading profit increasing 36% to €1,566 million for the year (€1,154 million) close the year with a trading profit of €469 million (€490 million for 2011). The decrease over the prior year, was reported trading profit of €142 million, compared with €107 million for 2011. Despite the contraction in volumes Operating profit (loss)

Operating profit for the year, an increase of €233 million over 2011 (€1,629 million). The €393 million increase Profit (loss) for the year  
Total income of €458 million in 2012, compared with €546 million for 2011. The improvement was primarily attributable to €148 million of taxes compared with €1,169 million for 2011. The increase primarily reflects a €233 million improvement total of €564 million (€468 million for 2011) and mainly related to taxable income of companies operating outside the EEA in 2012 (€170 million) compared 2011 with a Profit attributable to owners of the parent €624 million for the same period in 2011.

Equity  
Fiat Industrial at December 31, 2012 was €4,935 million compared with December 31, 2011 (€4,555 million)  
Net debt  
Decreased to €1.2 billion at December 31, 2012 (€1.5 billion at December 31, 2011) end 2011 (€1,239 million),

Year range  
Net debt/cash  
Financial assets (liabilities)  
Cash equivalents and current securities

At 31/12/2012

(M) Activities

(R) Includes the fair value of derivative financial instruments.

Significant events

On May 21, 2012, following the resolution adopted by shareholders in an extraordinary general meeting held on May 21, 2012, following completion of negotiations between Fiat Industrial and the Special Committee formed by CNH Global, Fiat Industrial S.p.A. announced establishment of the Group Executive Council (GEC), which will be composed of representatives of Fiat Industrial S.p.A. and CNH Global. On November 12, 2012 Fiat Industrial S.p.A. announced establishment of the Group Executive Council (GEC), which will be composed of representatives of Fiat Industrial S.p.A. and CNH Global. In October, Iveco and Larimar Group, a leading South African public transport operator and bus bodybuilder, signed a strategic partnership agreement. On December 26, 2012 as a result of an ongoing strategic review of its construction equipment business, CNH Global announced the acquisition of the construction equipment business of the

Periodi correlati:

FY 2011

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